

# GABRIEL FRIEDMAN SUITS

VISUAL/BRAND DESIGNER | SF, CA

I'm a multidisciplinary designer with 9 years of experience specializing in branding, illustration, social media, and digital storytelling.

#### **PORTFOLIO**

www.gabrielsuits.com

#### CONTACT

gabrielsuits@gmail.com (707) 318–1527

#### **SKILLS**

#### **Programs**

Illustrator Powerpoint
Sketch Keynote
Photoshop Dreamweaver
InDesign Wordpress
Figma HTML/CSS
After Effects Microsoft Office
Adobe Premiere Google Docs

#### Hands-on Research

Social media Wireframing
Presentations Storyboarding
Brainstorms Brand analysis
Event design Industry analysis
Mockups Social strategy
Photography Brand workshops
Art direction Competitive landscape

#### **EXPERIENCE**

## JUN 2021 PRESENT

# SALESFORCE | SF, CA

Communications Designer

Deliver stories that intuitively connect the Salesforce corporate messaging with specific customer needs to win more deals and drive customer transformation. Institute new processes that have contributed to an 87% job acceptance rate and a 5/5 department score thus far.

CLIENTS: Aetna, Apple, Amazon, CVS Health, Disney, Ford, GEICO, UnitedHealth Group, Sysco, Zoox

## DEC 2013 JUN 2021

# FREELANCE DESIGNER | SF, CA

Visual/Brand Design & Art Direction

Develop custom branding, web, and social solutions while managing budgets, timelines, and asset delivery. Efficiently partner/source web developers, brand strategists, retail manufacturers, and other multidisciplinary assets as needed to insure the best possible creative delivery.

CLIENTS: Adobe, Recurly, Spark No. 9, Editas Medicine, Farm Direct, Why We Try, Caroline Calloway, Pisco Society

## NOV 2018 AUG 2020

# BUTLER/TILL (Verdant) | SF, CA

Art Director

Spearheaded a design and storytelling initiative leading to a measured 33% uptick in RFP conversions. Partnered with senior leadership on brand identity workshops for new and existing clients that resulted in an additional \$470K of new business in the first year. Acted in partnership with the General Manager to develop new initiatives targeting the cannabis industry (design, new business pitches, competitive research, and branding exercises). Collaborated with set designers, event planners, photographers, voice talent, developers, and AR/XR designers. Due to personal expertise, acted as the social media strategy and trend consultant on all internal and existing client campaigns as well as RFP's and new business pitches.

CLIENTS: State Farm, Hologic, Pine Pharmaceuticals, ArcView, SDG&E, CooperVision, Northwest Bank, Strong Museum

## JUL 2016 NOV 2018

# BUTLER/TILL (Brand Cool) | SF, CA

Art Director

Acted as the lead visual designer and the sole creative representative for the agency's West Coast clients. Assisted in the creation of the agency's remote processes. Managed most in-person client presentations and organized regular meetings with clients to discuss current and future projects.

CLIENTS: PG&E, SJI, Focus on Energy, Blue Cross Blue Shield

#### **EDUCATION**

## JUN 2016

#### CITY COLLEGE OF SAN FRANCISCO

Associates of Art in Visual Design